



**Southwest Mosquito Abatement
& Control District**

Mario Boisvert, Ph.D.

District Manager

Special Board Meeting

April 7th, 2011

Agenda

- Roll call
- Approval of minutes
 - March 10th, 2011
- New Business
 - Motion to approve the transfer of \$5000 from the Contingent Expenses (21-4451-770) to the new Unemployment benefits line (21-4451-130-010).
 - Motion to approve the transfer of \$47000 from the Fund Balance to the Equipment Purchase (21-4451-740) for the purchase of the RT-PCR unit.
- Manager's Report
- New Building
 - Discussion on different types of buildings and the cost associated with them (already built, new building, steel structures, etc.).
 - Presentation of the different costs (Mr. Merrill Fisher).
 - Feasibility study
- Next Meeting Date : June 9th 2011

- Roll call

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Manager's report

Manager's report

- Training of the Trustees
 - “within one year of taking office”.....
 - And every year after that ??
- Purchase of the RT-PCR
 - Dixie College - Collaboration

Manager's report

	Listed	Final
RT-PCR unit	\$34,900.00 (refurbished)	\$34,900.00 (new)
Extended Warranty	\$4,726.00	\$2,395.00
Training (\$3,090.00)	\$0.00	\$0.00
Consumables (RNA)	\$1,698.00	\$0.00
Consumables (PCR)	\$720.00	\$0.00
Consumables (Duplication)	\$1,290.00	\$0.00
Shipping	\$660.00	\$0.00
	\$43,994.00	\$37,295.00
Difference	\$6,699.00	

Manager's report

- Trapping season
 - Started on Monday, April 4th 2011
 - 24 locations in St. George area
 - Outlying areas in May
 - Use the rotator traps every day
 - Started to use our new software
- AMCA meeting
 - Very interesting presentations on many different topics
 - Many ideas for new projects in collaboration with other entities
 - WNV – genetic relationship with other WNN strains
 - Bird reservoir
 - A full day for Trustees



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Libertyville, IL 60048
800-323-9597

Dear Mario,

On behalf of Valent BioSciences Corporation (VBC), we would like to thank you for your continued support and look forward to working with you this upcoming season. VBC recognizes your valuable contributions to the mosquito control industry and to the field of public health. As a key opinion leader within your community/region, we would like to solicit your valuable input regarding the following:

- Your specific mosquito control program structure/philosophy
- What products and service gaps exist today and what are some suggestions for filling those gaps?
- Types of social networking used individually and/or within your program/the industry. Value of websites versus social networking? Creative ideas for what a social networking community would look like for US Mosquito Control Districts.
- What value does VBC deliver to your program? Where do you go to access VBC product information? Are there ways that we can improve our current offerings?
- Is there confusion within your program or within the industry regarding where to go for technical advice/recommendations for VBC products? Are there offerings (products or services) you wish VBC provided?

Although many of these questions we have discussed with you on numerous occasions, we understand that the world of mosquito control is quite dynamic and programs occasionally need to re-adjust to accommodate these changes. Should you be interested in being a part of this project, we would like you to consider your availability the week of April 18th to come to Chicago for 1-1.5 days (depending on your availability) to participate in a focus group of your peers. Should you be interested, please let us know no later than April 1st so that we can make the necessary travel accommodations for your attendance (please indicate if you are able to overnight in Chicago). As always, if you have any additional questions/concerns, please feel free to call me at any time to discuss.

I look forward to your response.

Best Regards,
Stephanie Whitman

Stephanie Whitman
Valent BioSciences Corporation
Western Region Sales Specialist

Manager's report

- Discussion on the new building
 - Mr. Fisher's presentation
 - Feasibility study

Any Questions ?



RT-PCR (1-yr warranty)
Installation
Warranty Plus (3 yrs)
RNA Extract + Purification
Installation
Warranty Plus
Reagents
Primers + Probes
TOTAL
No Warranty
WEE + SLE

Qiagen	Qiagen-1	Qiagen-2
	Roto-Gene 2Plex 96 tests	Roto-Gene 5Plex 96 tests
	\$23,100.00 (\$29,000)	\$35,000.00
	Included (\$3,000)	Included
	\$5,900.00	\$5,900.00
\$22,881.00		
\$1,652.00		
\$3,962.00		
\$28,495.00		
	\$2,200.00	\$2,200.00
	\$200.00	\$200.00
	\$31,400.00	\$43,300.00
	diff = \$11900	
	\$25,500.00	\$37,400.00
	+ \$4,000	+ \$4,000

AB	AB-1
	7500 96 tests
	\$34,900.00 (\$50,000)
	Included
	\$4,800.00
\$40,055.00	
\$5,790.00	
\$45,845.00	
	\$1,800.00
	\$200.00
	\$41,700.00
	\$36,900.00
	+ \$3,600

Fisher
SmartCycler 16 tests
\$40,130.00
NO
\$395.00
\$40,525.00
\$40,525.00

\$9.60 RAMP tests = \$16.30 \$8.00